



# *Ocean Rate Bulletin*

## Frozen Beef Primals:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for #Issue Date#. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate:**

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted. Container movements of frozen beef primals are defined by PIERS as "meat, chiefly fresh and frozen."

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 2\19

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	55%	24 Days <sup>4</sup>										
Evergreen	0%	26%	29 Days	\$235.00	\$2							20 KT	\$4,736
Mitsui OSK	0%	5%	6 Days	\$247.00	\$2			\$46				18 KT	\$5,310
Maersk	0%	5%	22 Days <sup>4</sup>	\$247.00	\$2			\$46				18 KT	\$5,310
OOCL	0%	5%	19 Days <sup>4</sup>	\$247.00	\$2			\$46				18 KT	\$5,310
COSCO	0%	3%	20 Days	\$250.00								18 KT	\$4,500

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 77\774

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	51%	50%	28 Days <sup>4</sup>	\$184.00	\$2							18 KT	\$3,348
Hyundai	19%	20%	13 Days	\$179.00	\$2							18 KT	\$3,258
Evergreen	14%	22%	14 Days	\$173.00	\$2							18 KT	\$3,150
Mitsui OSK	7%	3%	14 Days	\$173.00	\$2							18 KT	\$3,150
COSCO	3%	1%	14 Days	\$3,500 <sup>1</sup>									\$3,500
Yang Ming	3%	0%	15 Days	\$173.00	\$2					\$800		18 KT	\$3,950
Maersk	1%	1%	16 Days <sup>4</sup>	\$173.00	\$2							18 KT	\$3,150
K Line	1%	1%	18 Days	\$173.00	\$2							18 KT	\$3,150

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 73\557

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	42%	44%	24 Days <sup>4</sup>	\$161.00	\$2							18 KT	\$2,934
Evergreen	19%	5%	19 Days	\$241.00	\$2							18 KT	\$4,374
Hyundai	16%	16%	14 Days	\$204.00	\$2							18 KT	\$3,708
NYK Line	10%	0%	14 Days	\$132.00	\$2							21 KT	\$2,814
K Line	8%	5%	18 Days	\$132.00	\$2							21 KT	\$2,814
Zim Line	3%	3%	18 Days										
Yang Ming	3%	3%	17 Days	\$115.00	\$2							24 KT	\$2,808
OOCL	3%	1%	20 Days	\$132.00	\$2							21 KT	\$2,814
Mitsui OSK	2%	5%	13 Days	\$132.00	\$2							21 KT	\$2,814
COSCO	1%	8%	12 Days	\$4,550 <sup>1</sup>									\$4,500
Hapag-Lloyd	1%	4%	20 Days	\$238.00	\$2			\$46				18 KT	\$5,148
Sea-Land	1%	2%	8 Days <sup>4</sup>	\$132.00	\$2							21 KT	\$2,814
Cho Yang	0%	2%	16 Days	\$3,580 <sup>1</sup>	\$40 <sup>1</sup>								\$3,620

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 2\28

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	50%	32%	21 Days <sup>4</sup>										
Evergreen	50%	21%	18 Days										
COSCO	0%	25%	20 Days	\$5,450 <sup>1</sup>	\$4		5%						\$5,805
Hyundai	0%	18%	17 Days										
Mitsui OSK	0%	4%	18 Days										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 93\566

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	29%	34%	22 Days	\$185.00	\$2		3%					18 KT	\$3,466
Yang Ming	17%	10%	15 Days	\$130.00								21 KT	\$2,730
Hanjin	14%	6%	15 Days <sup>4</sup>	\$224.00	\$2		3%					18 KT	\$4,189
Hyundai	10%	17%	14 Days	\$229.00	\$2		3%					18 KT	\$4,282
OOCL	9%	5%	20 Days <sup>4</sup>	\$188.00	\$2		3%					18 KT	\$3,522
Cho Yang	8%	10%	14 Days	\$4,150 <sup>1</sup>									\$4,150
K Line	5%	15%	15 Days	\$188.00	\$2		3%					18 KT	\$3,522
Zim Line	3%	1%	20 Days	\$3,900 <sup>1</sup>		\$612 <sup>1</sup>							\$4,512
NYK Line	2%	1%	14 Days	\$188.00	\$2		3%					18 KT	\$3,522
Hapag-Lloyd	1%	1%	15 Days	\$180.00	\$2		3%					18 KT	\$3,373
Mitsui OSK	1%	1%	14 Days	\$188.00	\$2		3%					18 KT	\$3,522
COSCO	1%	0%	15 Days										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 1\26

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Mitsui OSK	100%	9%	17 Days	\$247.00	\$2			\$46				18 KT	\$5,310
Hanjin	0%	43%	18 Days <sup>4</sup>										
Evergreen	0%	9%	23 Days	\$240.00	\$2			\$34				18 KT	\$4,968 <sup>17</sup>
APL	0%	9%	16 Days	\$247.00	\$2			\$46				18 KT	\$5,310
Zim Line	0%	8%	27 Days										
Hyundai	0%	4%	18 Days	\$243.00	\$2							18 KT	\$4,410
Yang Ming	0%	4%	12 Days	\$204.00				\$46				21 KT	\$5,250
NYK Line	0%	4%	23 Days	\$247.00	\$2			\$46				18 KT	\$5,310
COSCO	0%	4%	20 Days										
Hapag-Lloyd	0%	2%	25 Days										
Senator	0%	2%	26 Days										
OOCL	0%	2%	25 Days	\$247.00	\$2			\$46				18 KT	\$5,310

<sup>17</sup> Rate is based on YY movement not SY.

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 3\24

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
NYK Line	40%	5%	18 Days	\$247.00	\$2		9%	\$46				18 KT	\$5,710
Hanjin	30%	16%	20 Days <sup>4</sup>										
Cho Yang	30%	4%	20 Days	\$3,265 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,599
Evergreen	0%	45%	23 Days	\$243.00	\$2		9%	\$34				18 KT	\$5,416 <sup>17</sup>
Maersk	0%	8%	19 Days <sup>4</sup>	\$247.00	\$2		9%	\$46				18 KT	\$5,710
Mitsui OSK	0%	6%	18 Days	\$247.00	\$2		9%	\$46				18 KT	\$5,710
Hyundai	0%	4%	18 Days	\$235.00	\$2		9%					20 KT	\$5,163
APL	0%	4%	18 Days	\$247.00	\$2		9%	\$46				18 KT	\$5,710
K Line	0%	4%	20 Days	\$247.00	\$2		9%	\$46				18 KT	\$5,710
Hapag-Lloyd	0%	2%	26 Days										

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 1,015\9,654

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	20%	20%	11 Days	\$159.00	\$2		28%					18 KT	\$3,699
K Line	17%	18%	10 Days	\$154.00	\$2		28%					18 KT	\$3,584
Mitsui OSK	15%	17%	11 Days	\$154.00	\$2		28%						\$3,584
Hanjin	12%	14%	12 Days	\$163.00	\$2		28%		\$36			18 KT	\$4,440
APL	8%	7%	11 Days	\$154.00	\$2		28%						\$3,584
NYK Line	8%	5%	9 Days	\$154.00	\$2		28%						\$3,584
COSCO	5%	6%	10 Days	\$220.00								18 KT	\$3,960
Evergreen	4%	3%	9 Days <sup>3</sup>	\$151.00	\$2		28%					18 KT	\$3,515
OOCL	4%	3%	9 Days	\$154.00	\$2		28%						\$3,584
Mexican Line	2%	1%											
Yang Ming	1%	1%	10 Days	\$151.00	\$2		28%					18 KT	\$3,515

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: September 1998

Month\Year: 146\1,566

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	18%	5%	21 Days	\$115.00	\$2							24 KT	\$2,808
Hyundai	17%	12%	13 Days	\$204.00	\$2							18 KT	\$3,708
OOCL	17%	8%	15 Days	\$132.00	\$2							21 KT	\$2,814
Evergreen	12%	14%	14 Days <sup>3</sup>	\$241.00	\$2							18 KT	\$4,374
Hanjin	10%	17%	13 Days	\$161.00	\$2							18 KT	\$2,934
Sea-Land	10%	6%	16 Days <sup>3</sup>	\$132.00	\$2							21 KT	\$2,814
Mitsui OSK	7%	9%	13 Days	\$132.00	\$2							21 KT	\$2,814
Cho Yang	3%	2%	17 Days	\$3,580 <sup>1</sup>	\$40								\$3,620
COSCO	2%	10%	16 Days	\$4,550 <sup>1</sup>									\$4,550
P&O Nedlloyd	1%	4%	15 Days	\$132.00	\$2							21 KT	\$2,814
NYK Line	1%	3%	15 Days	\$132.00	\$2							21 KT	\$2,814
APL	0%	2%	13 Days	\$132.00	\$2							21 KT	\$2,814
Zim Line	0%	2%	14 Days										
K Line	0%	2%	15 Days	\$132.00	\$2							21 KT	\$2,814

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.